



Department of Electronics
and Information Technology,
Government of India

Software Technology Parks of India (STPI)
An Autonomous Society of Department of Electronics and IT (DeitY)
Ministry of Communications and Information Technology
Government of India

“Request For Proposal (RFP)”

To setup BPO/ITES operations under

India BPO Promotion Scheme (IBPS) through online bidding

48,300 BPO/ITES seats across the country *

RFP Ref. No. STPI/HQ/PDC/09/2015-16/035

The India BPO Promotion Scheme (IBPS)

envisages to provide following financial supports in the form of Viability Gap Funding to eligible companies for promotion of BPO operations across the country :

- (i) **Capital Support:** Up to 50% of one time expenditure incurred on admissible items with ceiling of Rs. 1 Lakh/Seat.
- (ii) **Special Incentives (% of eligible capital support):** For units providing employment beyond target(5% to 10%), encouraging employment to women(5%) and persons with disability(2%), setting up operation other than State capital (5%) and promoting local entrepreneurs through consortium (5%).

* *Excluding Urban Agglomeration of Bengaluru, Chennai, Hyderabad, Kolkata, Mumbai, NCR, Pune and States of North East Region.*

- (ii) Should have achieved a minimum average annual turnover during the last 3 financial years, as per number of seats applied for, detailed as under:

S.No.	Number of seats/Bidder	Minimum average annual turnover of last 3 FYs (Rs. in Crore)
1	50 [J&K, HP and UK only]	1
2	100	2
3	Up to 500	5
4	Up to 1000	15
5	Up to 2000	40
6	Up to 5000	150

OR

An entrepreneur or Society (registered under Society registration Act 1860) can form a Consortium with an Indian Company which is able to fulfil the above financial eligibility criteria.

Online Bidding Process

STPI invites online bids through RFP for implementation of India BPO Promotion Scheme (IBPS) from any Indian company, either as a single entity or as a consortium who meet certain eligibility criteria which inter-alia include the following:

- (i) Must be registered in India under The Companies Act, 1956 or The Companies Act 2013 (as amended till date), as applicable.

The detailed RFP document of the India BPO Promotion Scheme (IBPS) may be downloaded from www.deity.gov.in/ibps, <https://eprocure.gov.in> and www.stpi.in

Important Dates:-

Issue Date : 30.04.2016
Pre-Bid Meeting Date : 20.05.2016 (11AM STPI-HQ)
Bid Submission Last Date : 31.05.2016
Email - ibps@stpi.in

Note: STPI reserves the right to cancel this advertisement and/or invite afresh with or without amendments to this invitation, without liability or any obligation for such request for application and without assigning any reason. Information provided at this stage is indicative and STPI reserves the right to amend/add further details in the document.